South County 12 Meter Regatta

June 21, 2012
12:00 — 8:00 p.m.

Dear Prospective Sponsor:

The Town of Narragansett and the Town of South Kingstown are excited about the upcoming America’s Cup World Series to be held in Newport, Rhode Island this June. While the major event will be taking place in Newport, the economic development committees from Narragansett and South Kingstown believe the America’s Cup World Series will serve as a significant attraction for the entire region.

In an effort to demonstrate support for this regional event, the two Towns formed a joint committee for the purpose of identifying and planning an event to take place in South County during the races. The Towns joined forces with the South County Tourism Council, as well as local Chambers of Commerce to organize the first ever South County 12 Meter Regatta on Thursday, June 21, 2012 from 12:00 – 8:00 p.m. The event will feature an exciting 12 Meter yacht race from 3:00-6:00 p.m. off Narragansett Pier, a race that your company can participate in! Corporate yacht sponsors will race against each other in a classic America’s Cup 12 meter yacht with up to 12 employees onboard! Invite your colleagues and family members to watch the race at our viewing reception at The Towers in Narragansett from 3:00 – 8:00 p.m. The first place winner will not only receive bragging rights, but will be presented with the first ever South County 12 Meter Regatta trophy in an awards ceremony immediately following the race at the Casino Courtyard.

We invite your participation as a sponsor for the first ever South County 12 Meter Regatta. Your support as a sponsor of our upcoming Regatta will allow you to promote your business in a unique venue. Enclosed you will find the sponsorship opportunities for this unique event.

If you have any questions please feel free to contact Maureen Crowley, Economic Development & Marketing coordinator for the Town of Narragansett at (401) 782-0651 or mcrowley@narragansettri.gov.

Thank you in advance for your support.

Sincerely,

The South County 12 Meter Regatta Committee
South County 12 Meter Regatta

June 21, 2012
12:00 — 8:00 p.m.

Sponsorship Opportunities

**Presenting Sponsorship - $7,500 (1 available)**
- Logo Placement on all event materials and advertising for event
- Your company representative to present race trophy and trophy placement at your business for one (1) year
- Your company banner placed behind podium at Narragansett Towers
- Twelve (12) VIP reception tickets
- Twelve (12) Caps – “baseball” style, with your company name embroidered

**12 Meter Yacht Sponsorship**

**Full Team—$5,000**
- Premium visibility on signage and event marketing
- Up to Twelve (12) guests on 12 meter yacht for race
- Six (6) VIP reception tickets
- Twelve (12) caps—“baseball” style, with your company name embroidered
- Company banner displayed on boat

**Port & Starboard Team—$2,500**
- Your company will be paired with another Port & Starboard team
- Premium visibility on signage and event marketing
- Up to six (6) guests on 12 meter yacht for race
- Three (3) VIP reception tickets
- Six (6) caps—“baseball” style, with your company name embroidered
- Company banner displayed on boat

**Regatta Reception (at Towers) Sponsorship - $2,500**
- Premium visibility on signage at Towers reception
- Four (4) VIP reception tickets to the Towers reception

**Corporate Display Sponsorship - $250**
- Company banner displayed at Town Beach

**Food & Retail Vendor at Veterans Park Sponsorship—$250**
- 10x10 space

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The South County 12 Meter Regatta is the first ever 12 meter yacht race to take place in Narragansett, Rhode Island. The event is a partnership between: The Town of Narragansett ◊ The Town of South Kingstown ◊ Narragansett Economic Development Committee ◊ South Kingstown Economic Development Committee ◊ South County Tourism Council ◊ Narragansett Chamber of Commerce ◊ Southern Rhode Island Chamber of Commerce.

For media inquiries, please contact Maureen Crowley at 401-782-0651 or via email at: mcrowley@narragansettri.gov
Checks made payable to: South County Heritage Council, 4808 Tower Hill Road, Wakefield, RI 02879
South County 12 Meter Regatta
June 21, 2012

Invoice
(please check which level of sponsorship)

- Presenting Sponsorship - $7,500 (1 available)
  Logo Placement on all event materials and advertising for event
  Your company representative to present race trophy and trophy placement at your business for one (1) year
  Your company banner placed behind podium at Narragansett Towers
  Twelve (12) VIP reception tickets
  Twelve (12) Caps – “baseball” style, with your company name embroidered

- 12 Meter Yacht Sponsorship—Full Team—$5,000
  Premium visibility on signage and event marketing
  Up to Twelve (12) guests on 12 meter yacht for race
  Six (6) VIP reception tickets
  Twelve (12) caps—“baseball” style, with your company name embroidered
  Company banner displayed on boat

- Port & Starboard Team—$2,500
  Your company will be paired with another Port & Starboard team
  Premium visibility on signage and event marketing
  Up to six (6) guests on 12 meter yacht for race
  Three (3) VIP reception tickets
  Six (6) caps—“baseball” style, with your company name embroidered
  Company banner displayed on boat

- Regatta Reception (at Towers) Sponsorship - $2,500
  Premium visibility on signage at Towers reception
  Four (4) VIP reception tickets to the Towers reception

- Corporate Display Sponsorship - $250
  Company banner displayed at Town Beach

- Food Vendor at Veterans Park Sponsorship—$250
  10x10 space

- Premium Tickets to view the race from inside the Towers & Awards Reception—$50
  (Specify number of tickets desired) ________

Name: _______________________________  Contact Phone Number ____________________________
Company: ___________________________  E:Mail: ________________________________________
Signature: ___________________________  Amount to be Paid: ____________________________

The South County 12 Meter Regatta is the first ever 12 meter yacht race to take place in Narragansett, Rhode Island. The event is a partnership between: The Town of Narragansett  The Town of South Kingstown  Narragansett Economic Development Committee  South Kingstown Economic Development Committee  South County Tourism Council  Narragansett Chamber of Commerce  Southern Rhode Island Chamber of Commerce. For media inquiries, please contact Maureen Crowley at 401-782-0651 or via email at: mcrowley@narragansetttri.gov

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South County 12 Meter Regatta

June 21, 2012
12:00 — 8:00 p.m.

American Eagle

Weatherly

Columbia

Nerfertiti

Northern Light

Intrepid
12 US 21 AMERICAN EAGLE
Before the young Ted Turner bought *American Eagle* and won most of the world’s greatest ocean races, she began her career racing for the America’s Cup in *Newport*. *Eagle* was designed and built by A.E. Luders for the 1964 America’s Cup Defense. She won the observation trials, but by the close of the season her rival *Constellation* had secured the right to defend the America’s Cup, easily beating the British Challenger, *Sovereign*. *American Eagle* was subsequently Ted Turner’s stepping stone to America’s Cup victory - could she do the same for you? Email us to book your day for incredible Newport sailing.

Headed by Reynolds duPont, the AURORA Syndicate commissioned Bill Luders of Stamford, CT to design and build the sleek 1964 America’s Cup Contender. *American Eagle* was the "bird" to beat - winning 20 out of 21 races in the June and July trials held off Newport, RI. By summer’s end, *Constellation* had gained the upper hand and earned the right to sail in the 19th Cup Defense, defeating the British challenger *Sovereign* in a clean sweep.

*American Eagle* is most famous for her extraordinary history as an ocean racer under the command of Ted Turner. From 1969 to 1974, the brilliant red *Eagle* ruled the offshore waters, winning the first World Ocean Racing Championship and setting records in the distinguished S.O.R.C., Fastnet and Sydney-Hobart Races. Ted Turner won the coveted "Yachtsman of the Year" award twice while owner/skipper of *American Eagle*. In 1976, turner sold *Eagle* to pursue and eventually fulfill his dream of defending the America’s Cup. In 1977 he successfully skippered the 12 Meter *Courageous* in the ‘Cup. Meanwhile, *Eagle’s* new owner Warren Brown of Bermuda, continued *American Eagle’s* awesome career crossing the Atlantic Ocean several times and winning major regattas in the Mediterranean and Aegean Seas. *Eagle* finished close behind the winning Turner and his Tenacious in the deadly 1979 Fastnet Race storm, demonstrating her seaworthiness in an event that sadly left many boats and sailors on the bottom of the sea. *American Eagle*, sporting one of the most prestigious racer records in ocean racing history, continues to provide a rare and memorable opportunity for you and your guests. Take the wheel and sense the sheer power and exhilaration that only the big Twelves provide. Relax in the spacious cockpit or curl up below decks on one of *Eagle’s* cozy bunks. Since 1987, ACC co-owner Herb Marshall and his sporty red 12 Meter, *American Eagle* remain cornerstones of our fleet.
Built in 1958, Columbia stunned its competition with a sweeping win of the first 12-Meter America’s Cup. She had a very successful career since winning the America’s Cup. She was a contender through the 1962 America’s Cup and continued to win races for various private owners while in Europe. After a French ownership, Columbia was brought back to Newport, Rhode Island in 1997. Her current owners have restored her to her winning lines.
12 US 22 INTREPID
Twice a winner of The America's Cup
The 12 Meter Intrepid, two-time Defender of the America’s Cup, is one of the most famous racing yachts of all time. Known as "the people’s choice" because of her popular appeal, she remained a competitive America's Cup contender well into the era of the aluminum Twelves. Intrepid was the last classic wooden yacht to defend The Cup in 1967 and 1970. She has been totally rebuilt and restored to "as new" condition under the direction of America’s Cup Charters partners George Hill and Herb Marshall. Twice Winner of the America’s Cup, the incomparable 12 Meter Intrepid is close to the hearts of sailors. 12 US 22 is one of the most famous racing yachts of all time. As the first Twelve to separate the rudder from the keel, include a "bustle" or "kicker" and add a trim tab, she marked a major breakthrough in Twelve Meter design. Her designer, the legendary Olin Stephens, had her built of double planked mahogany on white oak frames, her general underbody type, with relatively minor refinements, was used on every subsequent Cup boat until the 12 Meter Australia II’s winged keel of 1983. In 1967, while ably skippered by "Bus" Mosbacher, she completely crushed all competition including the unfortunate Australian challenger Dame Pattie. Revamped by Britton Chance in’70 and well sailed by Bill Ficker, she defeated the strong Aussie challenger, Gretel II. Intrepid remained very competitive well into the era of the aluminum 12 Meter yachts. Redesigned yet again by Olin Stephens and his team at S&S, she was back again for a third time in 1974 under the command of Californian Gerry Driscoll. Intrepid came within one race of becoming the only three time America’s Cup Defender in history, losing the final race of the Defender trials to Ted Hood on the brand new Courageous. Intrepid completed a two year structural restoration under the guidance of George Hill and Herb Marshall and the able hands of shipwright Louis Sauzedde and his crew. The bustle area was reframed, the bottom replanked for several feet up from the keel, the deck and deck beams replaced, and a new varnished interior with an open saloon and nav station were installed. All new wiring, plumbing, sails and engine completed the restoration project. She received a complete new rig for the America’s Cup Jubilee at Cowes I.O.W., England in 2001. ACC proudly offers the incomparable Intrepid for charter out of Newport, RI - strong, fast and graceful she provides a lifetime of fond memories for all who sail her.
Nefertiti, named after a beautiful Egyptian Queen, was designed and skippered by the multi-talented 32 year old sail maker, Ted Hood. Nefertiti's outstanding performance and ability in a strong breeze earned her a close second to Weatherly in the 1962 defender's trials. Her seaworthiness was clearly demonstrated during her second life of ocean voyaging around the world. America’s Cup Charters brought her back from Durban, South Africa to join her stable mates in the familiar racing waters of Newport, RI. Thoroughly restored to her former glory she remains a pleasure to sail.

Ted Hood's first America’s Cup design, Nefertiti came very close to defending the America’s Cup in 1962. She won the early Defender trials that year, but lost out to Weatherly in the lighter breezes of August. The powerful Egyptian Queen represented a different approach to the 12 Meter Rule – greater beam and less displacement, which coincidentally, gives her the largest interior volume of any of the Twelve’s. She was built for E. Ross Anderson's Boston Yacht Club syndicate at the Graves boatyard in Marblehead, MA. "Neffy" ousted both Easterner and Columbia in the 1962 Defender’s preliminary trials before her elimination by Weatherly in the Defender finals. Following her Cup challenges of '62 & '64, Nefertiti was converted for cruising, leaving Newport to traverse the globe. She crossed the Atlantic to the Mediterranean and sailed out of Greece for several years as the flagship of the Royal Hellenic Yacht Club. By 1983 she was back in Newport as a spectator, where she viewed the last America's Cup series held here. The yacht then sailed to the West Indies before voyaging to Freemantle, Australia, once again as a spectator for viewing the wild and windy 1987 America’s Cup. Her years of wandering eventually ended in South Africa, where she lay neglected for years after successfully crossing the Indian Ocean. She was found by ACC partners George Hill and Herb Marshall who had her shipped back to Newport for restoration. The trip back to Newport was almost Neffy’s last, while rounding the Cape of Good Hope, the very large ship that carried her as deck cargo encountered a tremendous storm that knocked several containers off the 700' vessel and loosened the blocking under Nefertiti. The ship's crew bravely shored her up and saved the Egyptian Queen. Back in her racing trim, she once again competes successfully with the greats of 12 Meter history.
Northern Light was built for Alfred Lee Loomis, Jr. by Henry Nevins of City Island, New York in 1938. The boat was a success, winning the Long Island Sound 12-Meter Championship in 1938, the year of her launch. When World War II put a stop to 12-meter racing, the boat was placed in storage until 1958 at which time the 12-meter racing resumed. Northern Light was then used as a trial horse against the new Columbia. She had several other owners before finally being abandoned in Holland, Michigan. Her current owner restored her to her present condition. Northern Light has been a true leader and inspiration in the revival of the vintage 12-meter class.
12 US 17 WEATHERLY
The swift and graceful America’s Cup Defender *Weatherly* is the only vessel in history to win the Cup without doing so when new. Built in 1958, the legendary Emil “Bus” Mosbacher brought her back in ‘62 to defeat *Gretel*, the first Australian America’s Cup Challenger. She was a favorite of President and Mrs. Kennedy, who closely followed the 1962 Twelve Meter racing season from their summer home at Hammersmith Farm in Newport.

The acclaimed yacht designer Philip Rhodes, designed only one 12 Meter in his career, the Cup winner *Weatherly*! She is stunning to see under sail, with the long overhangs and finely tapered ends of a classic. Beautifully appointed below decks, she glistens with raised mahogany paneling, tufted leather seating, and the warm glow of varnished wood.

One of only three surviving wooden America’s Cup Defenders in the world, *Weatherly* is a true legend in American sailing history. Built by Luders Marine Shipyards to the highest construction standards, of African Mahogany, White Oak and durable bronze, her longevity is a testament to the boat builder’s art. She got off to a late start in the 1958 America’s Cup trials off Newport where she was eliminated in the highly competitive defender series that year. In 1962 she was modified by A.E. “Bill” Luders and skippered by the master 12 Meter helmsman, Emil “Bus” Mosbacher. Skipper and crew fought hard all summer to defeat rival *Nefertiti* in the defender’s trials, before going on to sail against *Gretel*, the first Australian challenger for the America’s Cup.

The ‘62 America’s Cup defense was one of the most closely battled series in history. *Weatherly*, probably no faster than the speedy challenger from down under, ultimately prevailed, keeping The America’s Cup in Newport, RI. The races were followed closely by President and Mrs. Kennedy, who brought their sense of style to the Newport social scene.

*Weatherly* continued to compete in America’s Cup competition through 1970, when she was converted for offshore racing on the Great Lakes, the SORC, and later, Puget Sound. She was purchased at Seattle, WA in 1986 by America’s Cup Charters’ Co-owner George Hill, who then sailed her to Newport via the Panama Canal. *Weatherly* has been meticulously restored by Hill in what can only be described as a labor of love, each year seeing hull, rigging and hardware improvements that will extend her life for years to come. *Weatherly* offers a comfortable varnished interior, speed and beauty under sail, and one of the finest pedigrees in yachting. America’s Cup Defender, ocean racer and restored classic: enjoy a day with America’s Cup Charters and sail aboard the extraordinary America’s Cup Winner *Weatherly*!